



## **Signature of an agreement protocol between Vergnet and Eneria, the Monnoyeur group subsidiary**

*Ormes, 24 February 2011*

### **Vergnet and Eneria sign an agreement protocol to develop a wind-diesel solution for isolated networks**

On 23 February 2011 Vergnet and Eneria, the Monnoyeur group subsidiary, signed an agreement protocol to develop an integrated wind-diesel solution. The two groups have decided to join forces in terms of their respective know-how on a joint R&D programme to offer an alternative to a 100% diesel process to the market for isolated networks, and islands in particular.

Vergnet and Eneria thus intend to offer integrated wind-diesel solutions with a high wind content, thereby guaranteeing customers electrical power at a competitive price, a reliable alternative chiefly based on renewable energy.

### **Eneria, a Monnoyeur group subsidiary, specialises in producing electricity using Caterpillar engines, and holds exclusive distributorship rights for the engines in France**

Eneria operates as a supplier that guarantees its customers comprehensive competitive solutions for their energy requirements. Over the last 30 years Eneria has produced more than 2,000 MW in production and diesel back-up plants, and 700 MW in gas/biogas cogeneration plants. On the strength of the international network of local Caterpillar concession-holders, Eneria sells its production plants all over the world.

Eneria acquired and developed its specific know-how and technical knowledge in the field of wind turbine electricity production from its involvement in the implementation of a large number of wind farms, mostly in France.

### **Vergnet is a specialist in wind farms for sites where poorer logistics and infrastructures make it impossible for conventional wind turbines to be installed**

On the strength of more than 650 turbine facilities to date, Vergnet is now a specialist in installing wind farms in isolated areas and/or areas with accessibility problems.

An operator in French overseas *départements* and territories and on the export market, Vergnet offers a range of wind turbines designed for transportation and subsequent installation using limited means and infrastructures. The Vergnet Group has supplied wind turbines on many projects where the energy solution chosen by the customer entailed the wind-diesel combination. The Group has developed specific expertise over the years on this type of project.

## Objective: to produce an innovative and fully comprehensive solution

Although wind-diesel coupling in isolated areas where electricity production is chiefly based on fossil energy is an efficient means of reducing production costs, it is often limited by the fact that the market cannot yet provide a diesel plant designed for this application.

The Vergnet-Eneria agreement aims to combine Vergnet technology and that of the Caterpillar generator sets to perfect a highly innovative wind-diesel coupling system, fully integrated and automated, in order to produce major operating cost savings in windy areas.

Simulation tests are now ongoing on an Eneria test bench in Montlhéry, using typical data in relation to wind and turbine production supplied by Vergnet. The tests will shortly produce a pilot facility at the Vergnet group's Gommerville test site.

**Marc Vergnet, Chairman of the Vergnet Group, and Thierry Robert, CEO at Eneria, are extremely pleased with this agreement: *"This will enable us to offer our respective customers a highly innovative hybrid product, reducing operating costs at their electricity production facilities by supplying a major wind-power component"*.**

### About Vergnet SA

VERGNET SA was founded in 1988 by its current manager, Marc Vergnet, a long-time figure in sustainable development. VERGNET is currently the leading manufacturer in its two businesses: the design and production of wind turbines for the FARWIND® markets and water supply equipment in Africa. On the back of singular patented technologies, the Group has already installed close to 650 FARWIND® wind turbines and supplies water to over 50 million people worldwide. The FARWIND® market covers over 130 countries in which electricity is mainly produced from oil and where the infrastructure and limited logistical resources mitigate against the installation of conventional wind turbines. The Group has 9 facilities worldwide (France, Caribbean, Pacific, Indian Ocean, Africa) and has some 280 employees. The VERGNET Group has been listed on the Alternext market since 12 June 2007 (FR0004155240 – ALVER).

### About Eneria

ENERIA is the energy arm of the Monnoyeur Group, operating as an exclusive family Caterpillar dealer in France since 1929. Eneria, the exclusive distributor of Caterpillar generator sets and engines in France, Belgium, Luxembourg, Poland, Romania, Moldova and Algeria, is a specialist in turnkey energy production plant constructions (installation, operation and maintenance) using industrial engines. ENERIA also operates in renewable energies (wind power, biomass gasification and methanisation), the oil industry, shipbuilding and the rail sector.

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